

# Team Finland Cleantech week in Los Angeles and San Diego Nov 13-17<sup>th</sup> 2017

*Updated May 2<sup>nd</sup> 2017*

## Monday November 13<sup>th</sup> Los Angeles

10:00am Kick off meeting at the Consulate: Review of the meetings and offering  
11900 W Olympic Blvd, Suite 580, CA 90064

1:00pm Meeting with LACI – Los Angeles Clean Tech Incubator  
525 S Hewitt St, Los Angeles, CA 90013, USA

2:30pm Meeting with World Trade Center

6:00pm – 9:00pm Networking reception at the residence

## Tuesday November 14<sup>th</sup> Los Angeles

9:00am Meeting with The Wonderful Company  
W Olympic Blvd 10544

10:30am Meeting with LADWP – Los Angeles Dept of Water and Power  
Conference Room 1255, John Ferraro Building, 111 North Hope Street, Los Angeles, CA 90012

1:00pm Meeting with LA METRO – Los Angeles public transport organization  
METRO HQ: 1 Gateway Plaza, Los Angeles, CA 90012

3:00pm Drive to San Diego (2-3 hours)  
Check in at the hotel in San Diego

## Wednesday November 15<sup>th</sup> San Diego

8.30 Depart from the hotel  
9.30-10.30 Pumped Storage in Lake Hodges  
11.30-12.30 Lunch  
13.00-14.15 Water purification plant  
15.30-17.00 Meeting City of San Diego, EDC, Cleantech San Diego  
18.00-21.00 Dinner Downtown SD

## Thursday November 16<sup>th</sup> San Diego

Green Connections Event: Company presentations, small stand  
Hosted by San Diego Gas & Electric, Innovation Center  
7:00 Depart from the hotel  
7:30-8:00 Registration  
8:00 Opening speech  
8:15-11:30 First session: Cleantech  
11:30-12:30 Lunch  
12:30-16:30 Second session: Renewable Energy  
Drive to Los Angeles (2-3 hours) or Flight back from San Diego  
Alternatively Dinner in San Diego with selected conference participants

Friday November 17<sup>th</sup> Los Angeles

Possibility to set up other meetings in Los Angeles area.  
Flight back

Hotel suggestions

San Diego Tuesday 1<sup>st</sup> – Thursday 3<sup>rd</sup>

The Dana, Mission Bay, San Diego CA:

<https://www.hotels.com/ho129649/the-dana-on-mission-bay-bw-premier-collection-san-diego-united-states-of-america/>

Hyatt Regency, Mission Bay, San Diego CA:

<https://www.hotels.com/ho106054/hyatt-regency-mission-bay-spa-and-marina-san-diego-united-states-of-america/>

Los Angeles & Santa Monica

Best Western Plus Gateway, 1920 Santa Monica Blvd, Santa Monica, CA, 90404

Wyndham Santa Monica At The Pier, 120 Colorado Avenue, Santa Monica, CA, 90401

Hotel Angeleno, 170 N Church Lane, Los Angeles, CA, 90049, <http://www.hotelangeleno.com/>

Luxe Sunset Boulevard Hotel, 11461 Sunset Blvd, Los Angeles, CA, 90049

Transportation

Car sharing will be main means of transportation. One car with six seats available from the consulate.

## Short introduction of organization to meet in Los Angeles

### LACI

Los Angeles Cleantech Incubator (LACI) is a non-profit organization funded by the CRA/LA and the LADWP for the City of Los Angeles. LACI helps accelerate the commercialization of their clean technologies in addition to accelerating new products developed by independent entrepreneurs. LACI works in partnership with UCLA, USC, Caltech and Jet Propulsion Laboratory, Mayor's office, the Los Angeles County Economic Development Corporation, the Los Angeles Business Council and the Los Angeles Area Chamber of Commerce.

LACI has been awarded 5M\$ to run sector specific programs in Water, Energy, Efficiency and Transport to bring together essential players and customers in the region. Participation in this brings valuable contacts and enables companies to position their solutions to the customers.

### WTC

The World Trade Center Los Angeles (WTCLA), an affiliate of LAEDC, is Los Angeles County's leading promoter and facilitator of global connections and inbound foreign direct investment. WTCLA has led or assisted in the attraction of more than \$1 billion of foreign investment into Los Angeles County. Their services include f.ex. Permitting, Tax Incentives, Workforce Training & Development, Access to Capital, Project Management, Site Selection and Relocation, Referrals to Public Services, Connections to Public/Private Resources, Cities and Much More.

### LADWP

Los Angeles Department of Water and Power (LADWP) is the largest municipal utility in the U.S. In the LA area it has a budget of 1.5B\$/year for water and 3.9 B\$/year for power. LADWP provides services to 3.8 million customers. LADWP finances its operations by selling water and electricity.

Clean water, waste water treatment and improvements to the power network as well as renewable energy are significant future investment areas in the region. Target is 35% renewables by 2020 with 20% share currently. Modernization of power plants, construction of renewable energy and reliability of grid are main projects as well as updating pre-world war-II water systems and developing future proof solutions for water challenges.

### LA Metro

METRO is the third largest public transportation authority in the U.S. It has an annual budget of around \$4.2 billion and it employs more than 9000 people. METRO has more than 2200 busses and five rail lines, which are used by 400 million passengers annually. Traffic operator of L.A. County is unique on a national scale and it operates as the planner, coordinator, builder and operator of transportation. The area of operation is almost 4000 km<sup>2</sup> and 9.6 million people within its operations. METRO has just recently invested 1B\$ into new metro line. This is provided by Skanska. Due to congested traffic, public transportation will be significantly developed in LA area in the future and this is a huge opportunity for Finnish companies. LA Metro owns and operates multiple facilities with annual energy bill of over 150M\$. Significant amount of water is used daily to clean busses, irrigate landscape and run multiple operations.